

# More than just financing for your practice

Whether you're a healthcare professional just starting out or a seasoned practitioner planning to grow, we provide you with a team of specialists who understand your unique situation and have expertise in the healthcare industry. Your dedicated team includes a day-to-day contact and healthcare consultants. They will work with you to gain a comprehensive understanding of your financial picture — both what it is today, and what you'd like to achieve in the future.

## Business planning tools

As you prepare for and work through your project you'll receive worksheets, templates and other tools to help you build a foundation for long-term growth.

- Practice acquisition & start-up workbook series, including practical strategies for business and transition planning
- Project planners, to help you prepare for expansion or relocation
- Business plan templates
- Market data reports

## Acquire, start, and manage your practice with comprehensive financial services

- **Practice loans** — facilitate key transitional events including acquisition, start-up, equipment, expansion, and transition planning
- **Full-service banking** — we pair you with a dedicated Healthcare Relationship Manager who understands your specific situation and can support your ongoing financial needs

## Personalized practice support

Even after your project has completed funding, we'll continue to help you take your practice to the next level.

- Short-term practice management consulting and coaching to help improve performance and manage growth
  - Cash flow management strategies
- Access to additional financial and business resources, including dedicated Wells Fargo business bankers and pre-qualification for select practice related solutions
- **Practice support** — access to personalized support and healthcare specific management tools to help with each stage of your career
- **Project oversight** — dedicated professionals who will work with you to help keep your project plan on track

## Educational resources

- Our library of articles and courses addresses an array of topics focused on moving your practice forward and helping you achieve your goals
- Strategies for Success newsletter and online library
- Seminar programs for every major career transition



Personalized financial  
tools for every stage  
of your career

**1-800-326-0376**

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